

# IRISH LIFE RETIREMENT PORTFOLIO FUNDS

A RANGE OF PORTFOLIO FUNDS SPECIFICALLY DESIGNED FOR SOMEONE DRAWING DOWN THEIR PENSION



Irish Life Retirement Portfolio Funds (REPS) have been specifically designed to meet the needs of investors in retirement. There are four Retirement Portfolios, each targeting a different level of risk. Our investment managers monitor, review and manage each of the four portfolios to this risk level.

The REPS funds range from low to high risk to aim to suit the type of investor you are.

1

REPS invest in a wide variety of assets, including cash, shares, bonds, property and alternatives.

2

The investments are more weighted towards assets that aim to generate an income to align with the needs of investors in retirement, who are looking to draw down their pension.

3

REPS are expertly managed by Irish Life Investment Managers (ILIM). 4

REPS benefit from a wide range of risk management strategies. 5

REPS are
available across
our Approved
Retirement
Fund (ARF)
and Approved
Minimum
Retirement
Fund (AMRF)
products.

Warning: If you invest in this product you may lose some or all of your money you invest.

Warning: The value of your investment may go down as well as up.

Warning: These funds may be affected by currency exchange rates.



#### **BEFORE AND AFTER RETIREMENT – WHAT'S DIFFERENT?**

Throughout our working lifetime, the focus is on saving for retirement.

During this phase the primary concern is growing a fund that can help to meet spending needs in retirement. It is usually possible to ride out some investment ups and downs during this time period.

After retirement, the focus may shift to spending the fund that has been saved. This may involve taking a regular income from an Approved Retirement Fund (ARF). After retirement, poor investment returns can have a much larger impact on savings. Losses quite soon after retirement can be particularly damaging and difficult to recover from and could result in a lower level of income than expected or the ARF running out sooner than expected. This is known as sequencing risk.

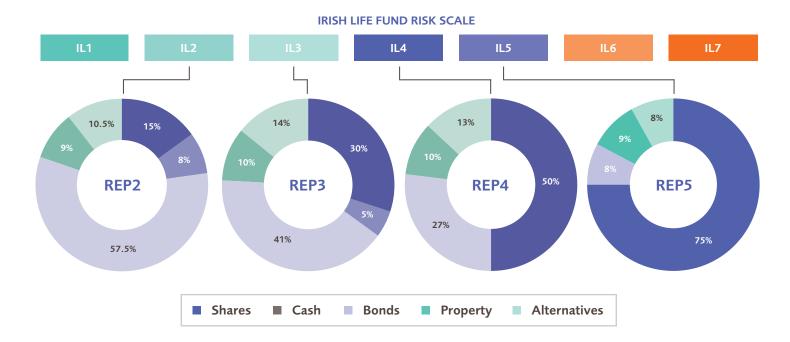
Irish Life REPS have been designed with these considerations in mind, and aim to reduce the impact of these risks on your retirement savings.

#### **IRISH LIFE REPS - MANAGING RISK**

1.

Irish Life REPS were developed to suit retirement investors' different attitudes to risk. They are expertly managed by ILIM who continually monitor and assess the assets within each of the four portfolios. This aims to ensure that the Irish Life REPS offer the best strategies and capability to achieve longer term risk and performance objectives.

#### A RANGE OF REPS FROM LOWER TO HIGHER RISK



There are four Irish Life REPS ranging from lower-risk, where more of the portfolio is invested in cash and bonds, to higher-risk where more is invested in shares. This means that if you are a low-risk, medium-risk or high-risk investor, there is an Irish Life REP that may suit you.

The funds are designed to provide peace of mind for investors in retirement. Based on an investor's attitude to risk, they will have a specific risk rating between risk rating 1 (Safety First) and risk rating 7 (Very Adventurous). As the picture above shows, each of our Irish Life REPS is designed for a specific Irish Life (IL) risk rating.

ILIM will manage these funds to these risk ratings throughout. This means that REP3, for example, will be managed to stay as IL3 in the Irish Life fund risk scale.

Warning: If you invest in this product you may lose some or all of your money you invest.

Warning: The value of your investment may go down as well as up.

Warning: These funds may be affected by currency exchange rates.

A crucial way to try to reduce the fund volatility (or levels of up and downs) experienced is to invest in a wide range of assets. This is known as diversification. Each of the REPS benefit from a high level of diversification, both across assets classes, like shares, property and bonds, and within each asset class. The assets are also diversified geographically and across industries so that the funds are not overly reliant on any one country, company or sector. Finally, assets are managed by ILIM and also by other selected fund managers – reducing the risk of overreliance on any one fund manager.

The table shows some of the types of assets the REPS invest in. ILIM will continually monitor and review these assets and may change them over time. For the actual REPS mix, see the latest factsheets at www.irishlife.ie.

Cash & Bonds	Shares	Alternatives	Other Assets	Assets managed by other fund managers
<ul> <li>Cash</li> <li>Government bonds</li> <li>Corporate bonds</li> <li>High-yield bonds</li> <li>Alternative credit</li> </ul>	<ul> <li>Global shares</li> <li>Defensive high-yield shares</li> <li>Low-volatility global shares</li> <li>Option* strategy</li> <li>Infrastructure shares</li> </ul>	<ul><li>Liquid Alternative Strategies</li><li>Insurance linked securities</li></ul>	Each of the REPS have some investment in property funds. As markets change and new opportunities arise, ILIM may invest in other assets	Part of each REPS invests in a dynamic blend of specialist alternative funds managed by asset managers other than ILIM. Underlying investments are across a range of traditional and alternative asset classes.

<sup>\*</sup> An option is the right, but not the obligation, to buy or sell an asset at a specific price on an agreed date in the future. The seller of the option receives a sum of money from the buyer.

#### **RISK MANAGEMENT**

3.

Each of the REPS uses a range of risk management strategies. These will be reviewed regularly by ILIM and may be changed where ILIM see opportunities to further help each fund in achieving their long-term risk and performance objectives.

Risk Management Strategy	Potential Benefits		
High-Yield shares / bonds	Aim to deliver a large proportion of return as income.		
Low-volatility shares	Aim to deliver a smoother journey, less ups and downs.		
Option strategy	Aims to provide a more stable return over time and provide some protection if markets fall.		
Infrastructure shares	Again, aim to provide smoother returns over time by investing in long-term assets such as ports, roads or electricity.		
Dynamic Share to Cash Model	Used on the Global Shares portion of the funds, the DSC model aims to reduce the amount invested in shares and increase the amount in cash when it identifies greater potential for stock market falls. This is best suited as a long-term strategy. It is important to note that the DSC looks at long-term movements and trends in the market and is not designed to react to one-off or short-term jumps or shocks.		
Rebalancing	ILIM will rebalance the REPS every three months to ensure that they stay within the correct Irish Life risk band.		



### **OUR INVESTMENT MANAGERS**

Irish Life Investment Managers (ILIM) have developed and designed the investment strategies for the Irish Life REPS range of funds. They have nearly €86.3bn of assets under management as at January 2020, including private investors and leading Irish and international companies. By investing in an Irish Life REPS, through an ARF or AMRF plan with Irish Life, you will benefit from the best of ILIM expertise and experience

Irish Life Investment Managers are recognised internationally for their expertise, innovation and track record:





## **PENSIONS**INVESTMENTS LIFE INSURANCE



For more information on these funds please contact your Financial Broker or Adviser

The information quotes is correct as at January 2020 Irish Life Investment Managers is regulated by the Central Bank of Ireland Irish Life Assurance plc is regulated by the Central Bank of Ireland